

FIGURE 1

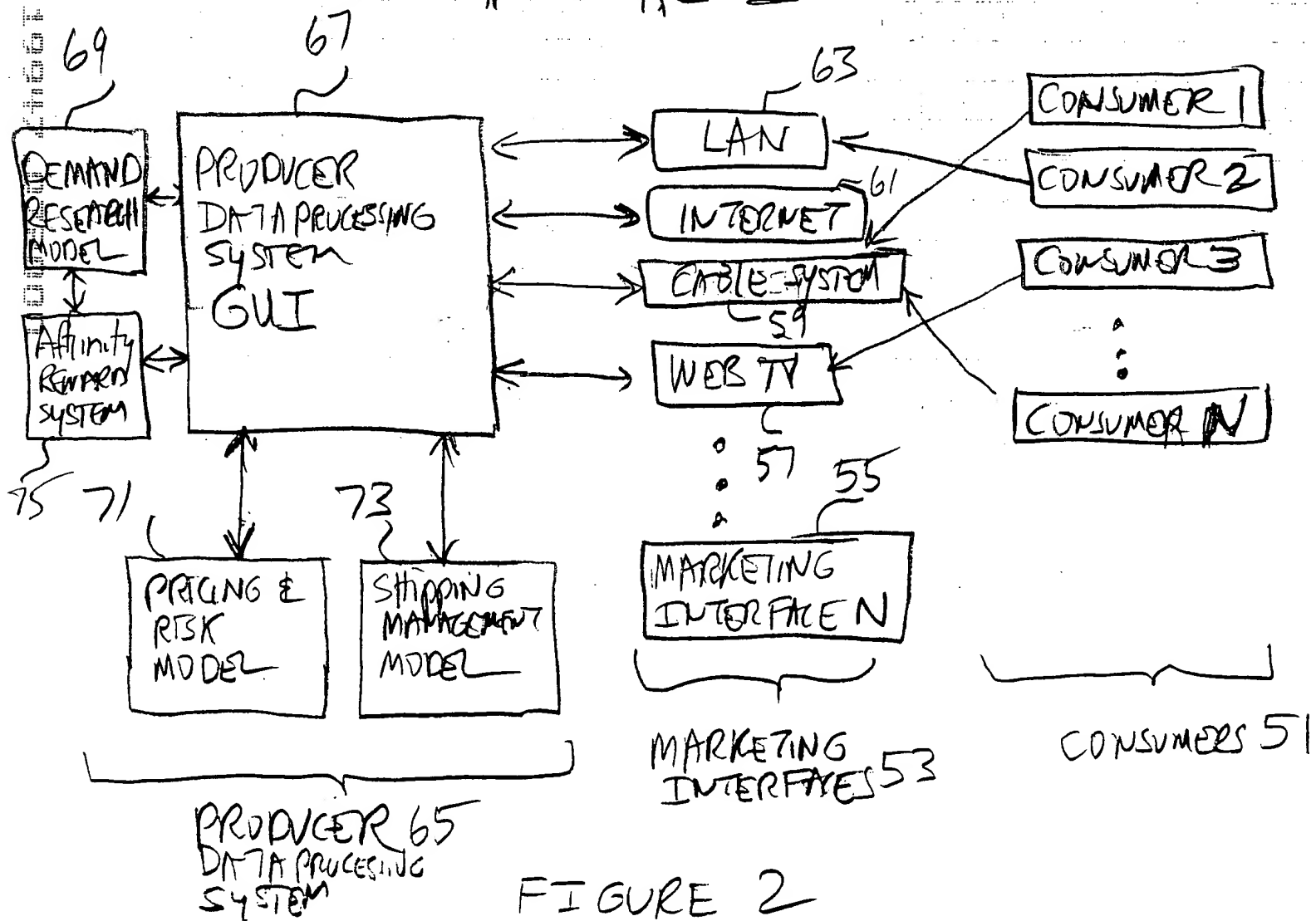


FIGURE 2

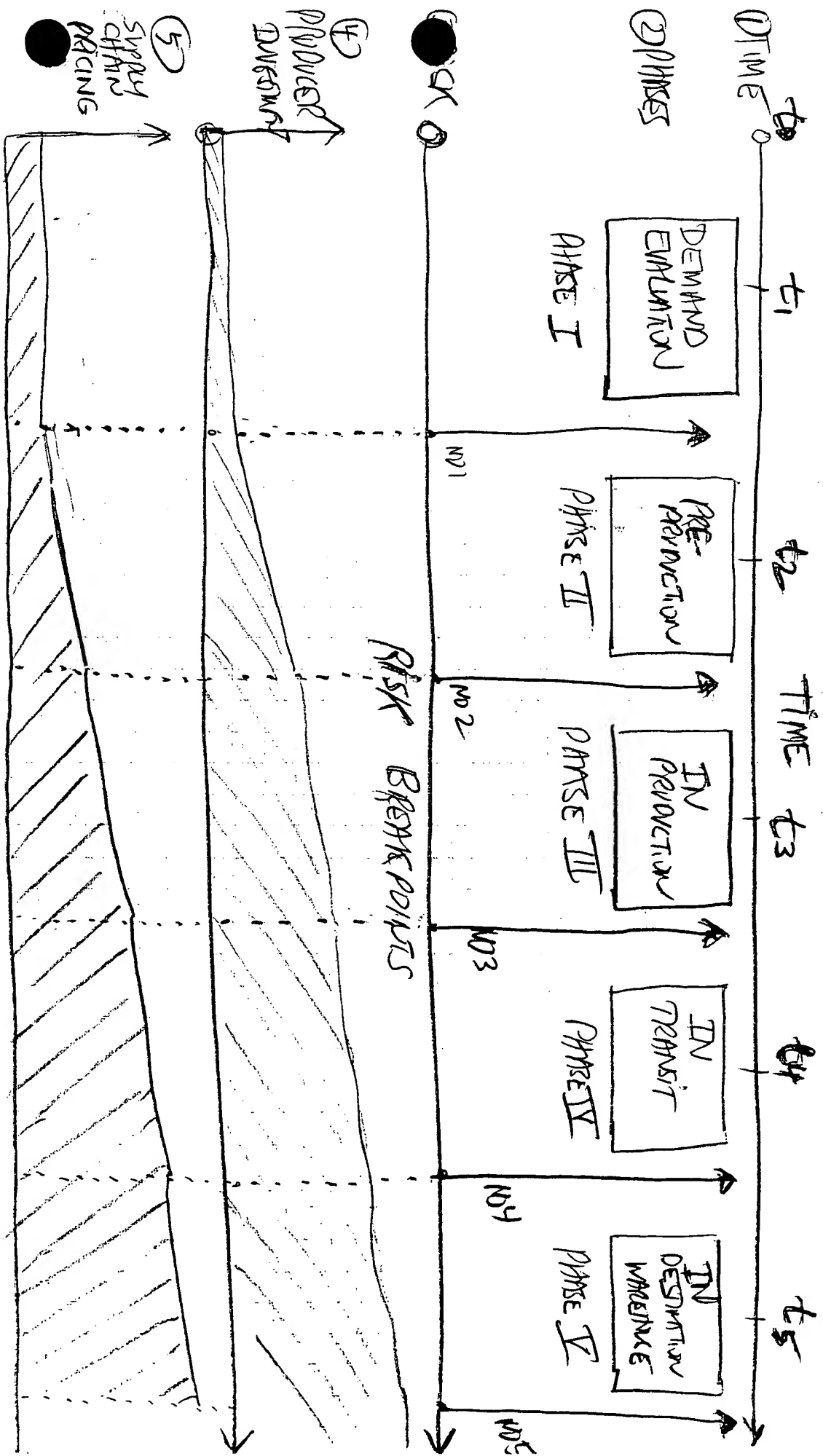


FIGURE 3A

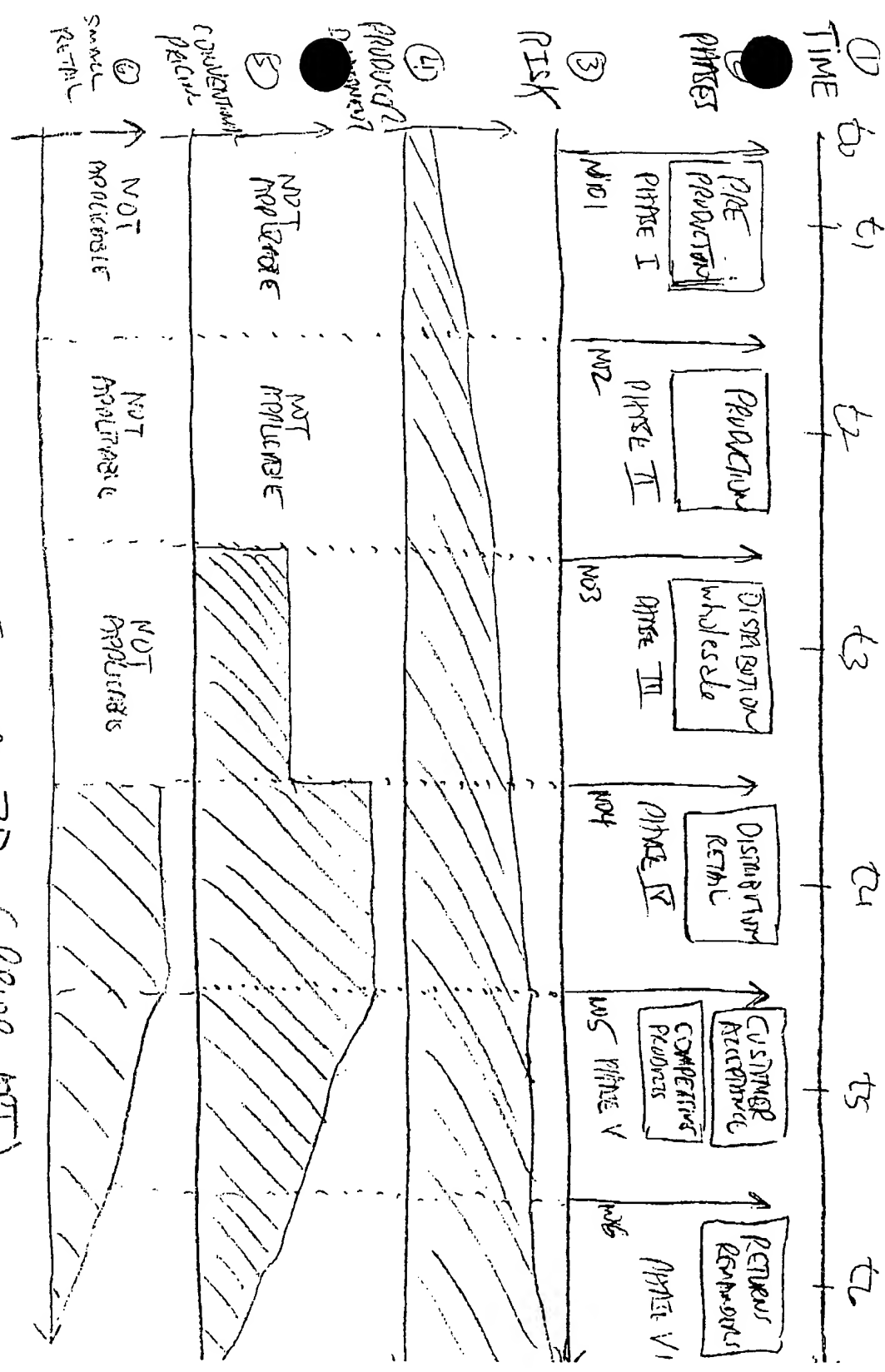


FIGURE 3B. (Prior to)

09519947-072000

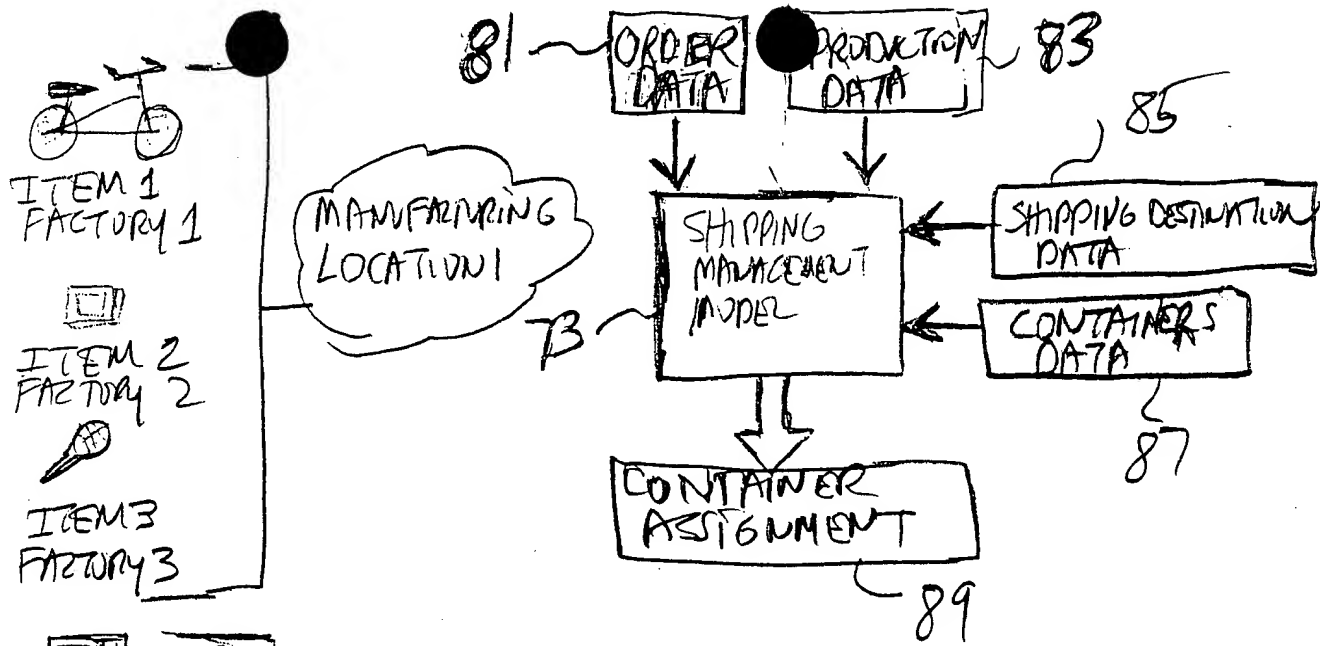


FIGURE 5  
SHIPPING ACTION THAT IS  
PRODUCER-CONTROLLED

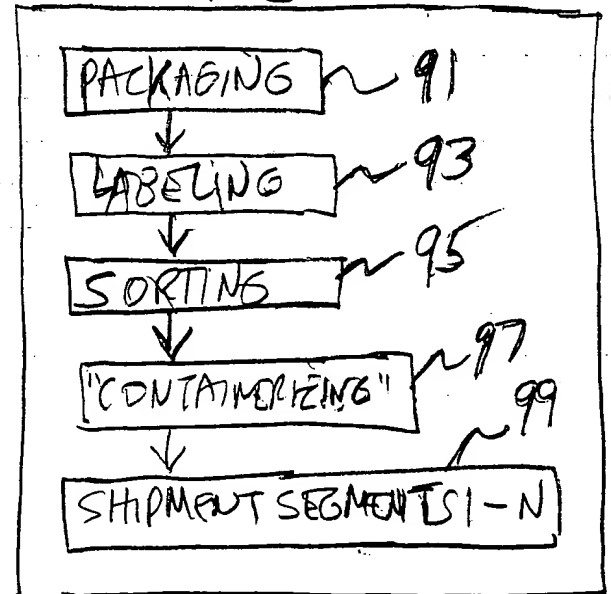
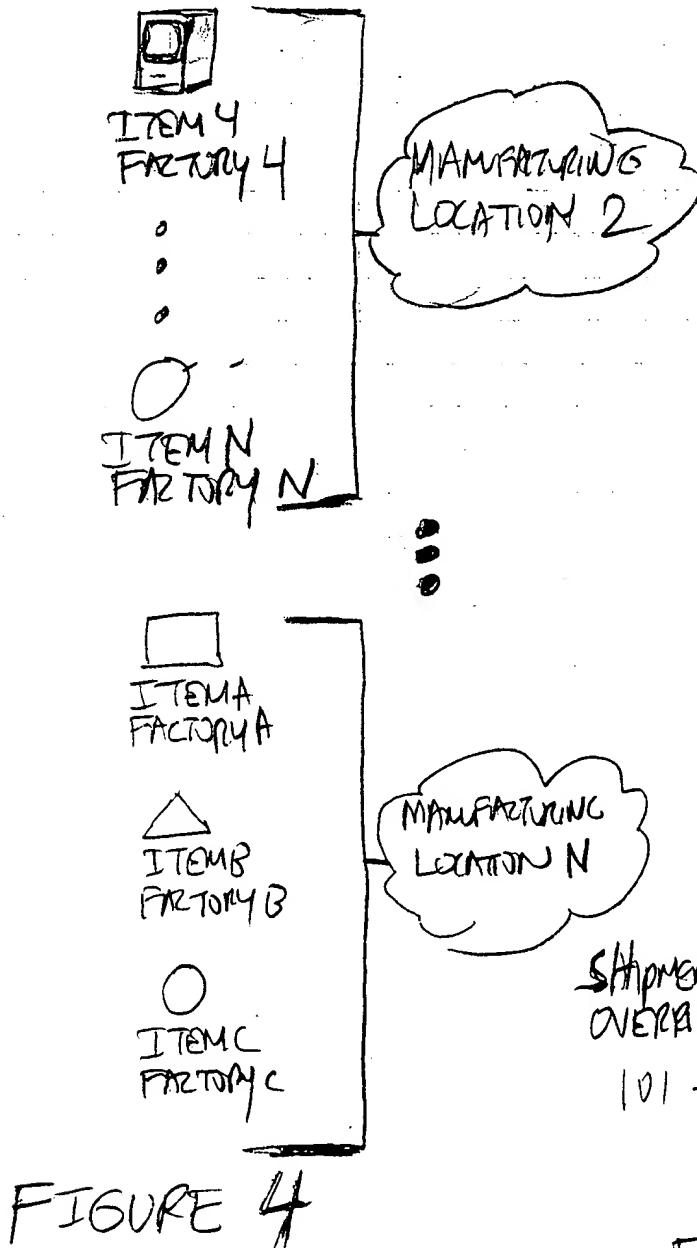
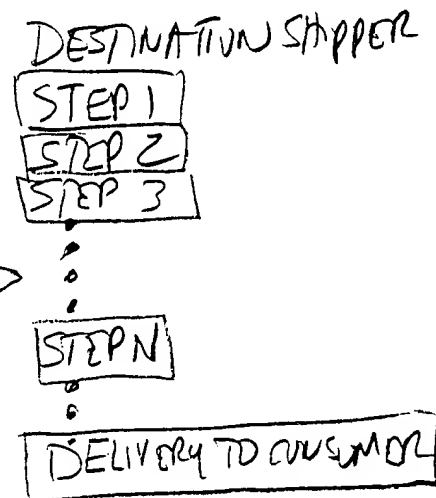


FIGURE 6



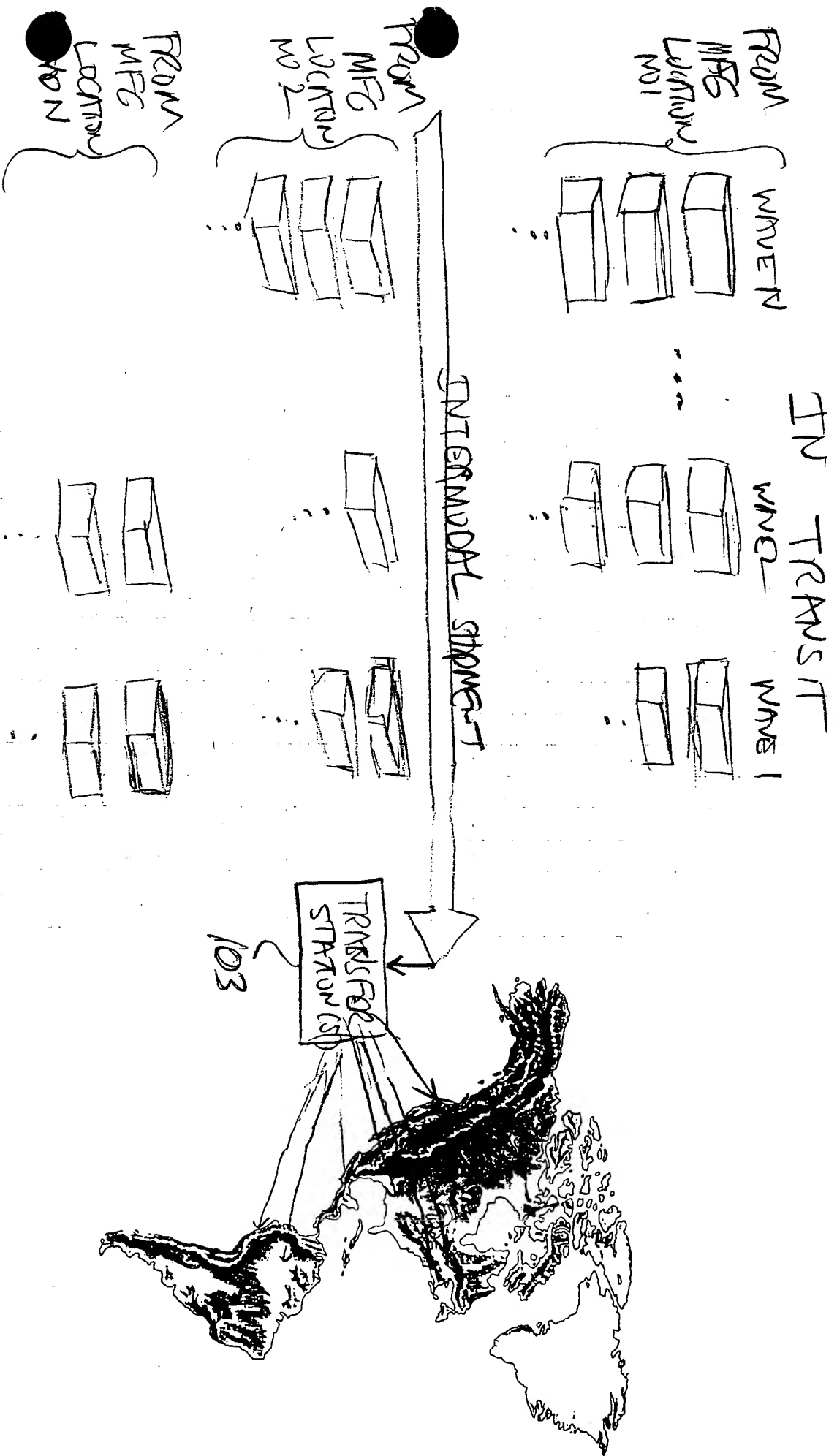
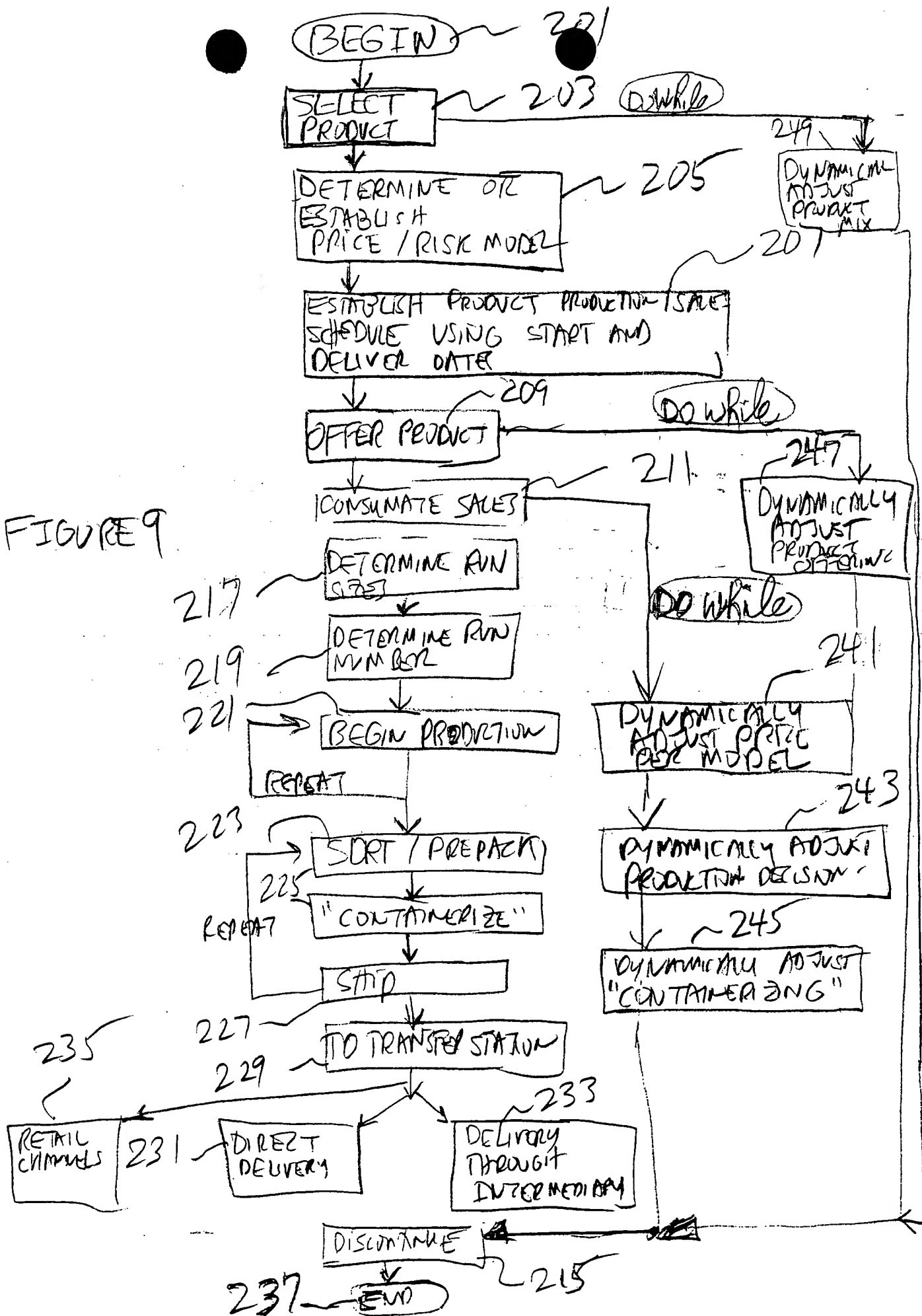


FIGURE 7





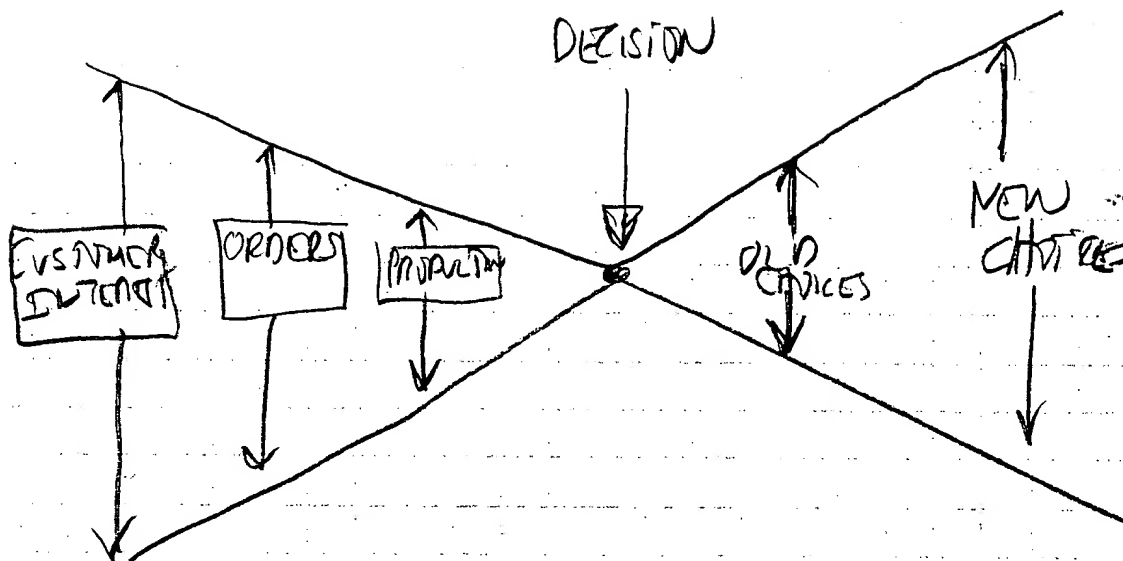



FIGURE 10



301 307 309 311 313 315 317

PHOTO	DAYS TO DELIVER	UNIT COST	NAME
	N	110	SHIP ADDRESS
	8	120	PHONE
	7	130	OPTIONS
	6	140	<input type="checkbox"/> <input type="checkbox"/>
	5	150	<input type="checkbox"/> <input type="checkbox"/>
	4	160	PAYMENT METHOD
	3	170	<input type="checkbox"/> <input type="checkbox"/>
	2	180	
	1	190	
	N	N	

303 305

307 321 323 325 327 329 309

FIGURE 11

DAYS TO DELIVER	COST OF MONEY	RISK OF VASCULOCORRE	EXTENSIVE RISK	CURRENTS RISK	FACTORY	FINA
N	10.00	0.40	1	1	1	110
8	10.00	0.40	1	1	1	120
7	10.00	0.40	1	1	1	130
6	10.00	0.40	1	1	1	140
5	20.00	0.40	1	1	1	150
4	20.00	0.40	1	1	1	160
3	20.00	0.40	1	1	1	170
2	30.00	0.40	1	1	1	180
1	30.00	0.40	1	1	1	190
N	N	N			N	N

FIGURE 12

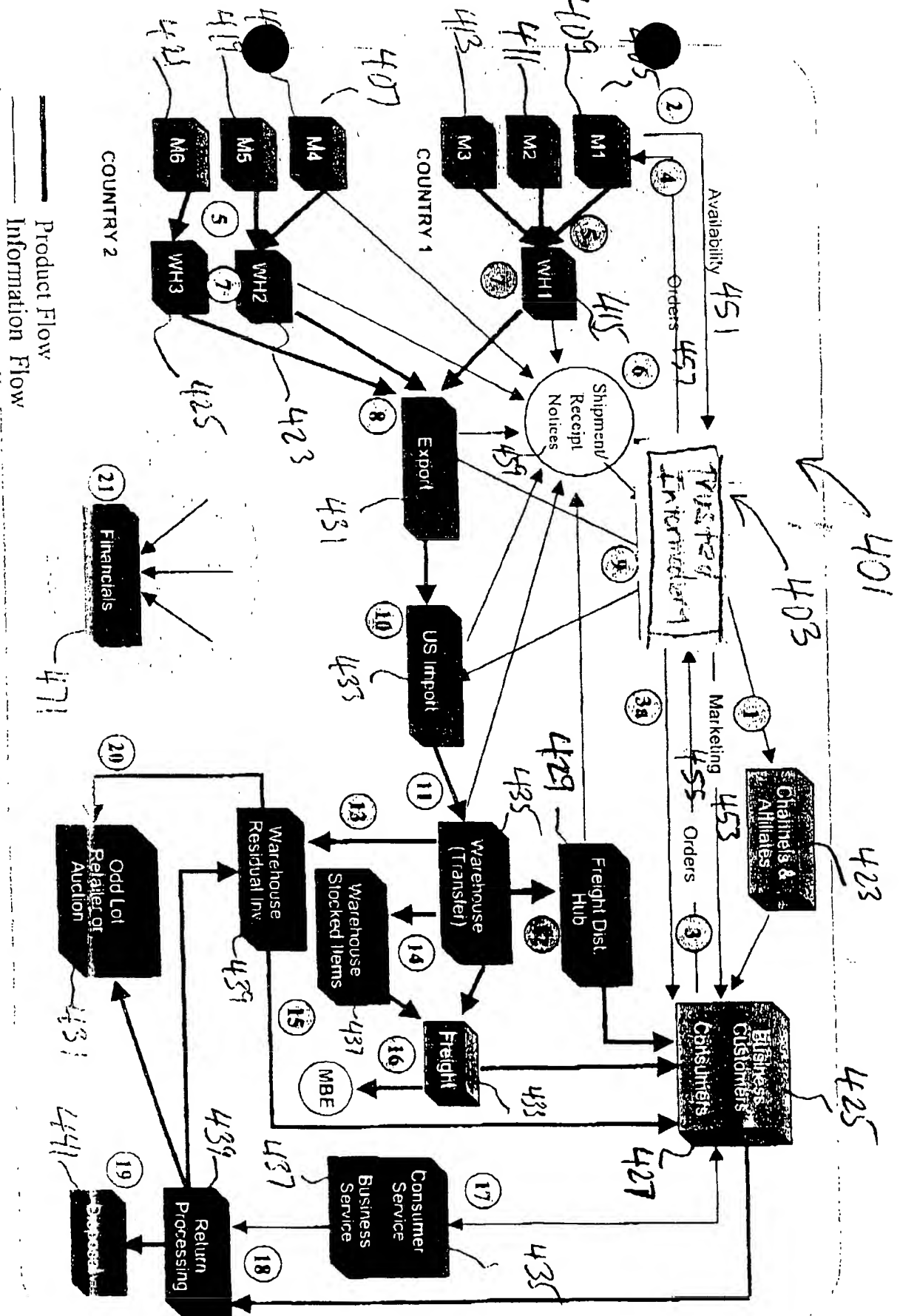
$$\begin{aligned} \text{Price A}(\text{step 1}) = & \text{Manufacturer cost} \\ & + (Y \times \frac{R}{365}) \\ & + P[\text{Item Risk}] \\ & + P[\frac{\$1000 - 0}{\text{order risk}}] \end{aligned}$$

$R$  = Real cost of Money APR

$Y$  = Days of Financing

FIGURE 13





**WorldGoods.net**  
WHERE YOU DECIDE WHEN TO BUY

Product Departments > [Home Goods](#) [Gifts](#) [Jewelry](#) [Kids](#) [Luggage](#) [Pet](#) [Shoes](#) [Sportswear](#) [Travel](#) [Watches](#) [Women's](#) [Men's](#)

How It Works > [Home Goods](#) [Gifts](#) [Jewelry](#) [Kids](#) [Luggage](#) [Pet](#) [Shoes](#) [Sportswear](#) [Travel](#) [Watches](#) [Women's](#) [Men's](#)

Search

WorldGoods puts me  
**in control**  
 of what, when and how I buy —  
 They empower me  
 to fight the system  
 and stop overpaying!

John Q. Customer  
 Falden, MA



Name of Chair  
 This is one of our bestsellers  
 more in 30 min!

- Pre-Production
- Factory
- In Transit
- Local

New Products

Seasonal Products

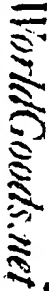
Rate Our Products  
 Earn Rewards  
 Buyer Points

Email a Friend  
 about WorldGoods  
 your email

FIGURE 16A

SD1

09619947-072000



Where you decide when to buy.

Product Departments > Home Office

How It Works

Available! Your Wait Price

Calculate Cost

Pre-Production (In Weeks)

Factory (In Weeks)

In-Transit (In Weeks)

Local (In Weeks)

Rate This Product now and earn points!

Not My Style Love It

FIGURE 16B

0954947-070000

# ASTONICA

INDOOR & GARDEN

Product Gallery

Outdoor Furniture

Garden &amp; Lighting

Premi

Favorites

Indoor Decor

Hearth &amp; BBQ

Accessori

Advanced Search

Browse:

Product Gallery

Log Out

About Supply Chain Pricing

Contact Customer Service

Order Pad

Your Account

Dealer Forum

Testimonials

About Us

Help

FAQ

Welcome Gustav Kuelbs!

69 Records Page: 1 of 5

&lt;&lt;

&lt;

&gt;

&gt;&gt;

Requery

## Search Results:

3/PCS SET CASTLE  
HARDWOOD  
PLANTER

Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$61.99</del>	-		Closed: 3/9/2000	1
<del>\$68.19</del>	-		Closed: 6/24/2000	1
\$76.37	28	3-7 days	9/23/2000	1

2 TIER ROUND  
PLANT STAND

Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$16.29</del>	-		Closed: 4/9/2000	1
<del>\$17.92</del>	-		Closed: 6/22/2000	1
\$20.07	3	3-7 days	9/21/2000	1

SLAT STYLE BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$74.38</del>	-		Closed: 3/9/2000	1
<del>\$81.82</del>	-		Closed: 6/13/2000	1
\$91.64	2	3-7 days	9/12/2000	1

ORCHID ROUND  
TABLE

Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$69.90</del>	-		Closed: 3/9/2000	1
<del>\$76.89</del>	-		Closed: 6/13/2000	1
\$86.12	9	3-7 days	9/12/2000	1

SURE 17 A

000220-24667560

## ORCHID ARMCHAIR



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$41.50</del>	-		Closed: 3/9/2000	±
<del>\$45.65</del>	-		Closed: 6/13/2000	±
\$51.13	9	3-7 days	9/12/2000	±

## ORCHID BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$82.06</del>	-		Closed: 3/9/2000	±
<del>\$90.27</del>	-		Closed: 6/13/2000	±
\$101.10	9	3-7 days	9/12/2000	±

## 5/PCS ROSE ALUMINUM GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$282.99</del>	-		Closed: 3/9/2000	±
<del>\$223.29</del>	-		Closed: 6/13/2000	±
\$250.08	2	3-7 days	9/12/2000	±

## ROSE VINE MATCHING BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$63.89</del>	-		Closed: 3/9/2000	±
<del>\$70.28</del>	-		Closed: 6/3/2000	±
\$78.71	3	3-7 days	9/12/2000	1

## 5/PCS IMPERIAL CAST GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$221.99</del>	-		Closed: 3/9/2000	±
<del>\$244.19</del>	-		Closed: 6/13/2000	±
<del>\$273.49</del>	-		Closed: 9/12/2000	±

**SOLD**

FIGURE 17B

000220 24667960



5/PCS SELECT  
CAST GARDEN SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$221.99</del>	-		Closed: 3/9/2000	3
<del>\$244.19</del>	-		Closed: 6/13/2000	4
\$273.49	9	3-7 days	9/12/2000	1

5/PCS ALUMINUM  
& WICKER PATIO  
SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$221.72	10	3-7 days	6/30/2000	1

WICKER &  
ALUMINUM BISTRO  
SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$74.85</del>	-		Closed: 3/9/2000	3
<del>\$81.46</del>	-		Closed: 4/26/2000	3
\$91.23	3	3-7 days	7/30/2000	1

3/PCS  
ALUMINUM AND  
WICKER BISTRO  
SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$110.87</del>	-		Closed: 9/26/2000	±

**SOLD**2-1/2' 6 RIB  
STANDARD  
UMBRELLA,  
HUNTER GREEN

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$27.76</del>	-		Closed: 3/9/2000	±
<del>\$30.54</del>	-		Closed: 6/13/2000	±
<del>\$34.20</del>	-		Closed: 9/12/2000	±

**SOLD**2-1/2' 6 RIB  
STANDARD  
UMBRELLA,  
BLUE

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$27.76</del>	-		Closed: 3/9/2000	±
<del>\$30.54</del>	-		Closed: 6/13/2000	±
<del>\$34.20</del>	-		Closed: 9/12/2000	±

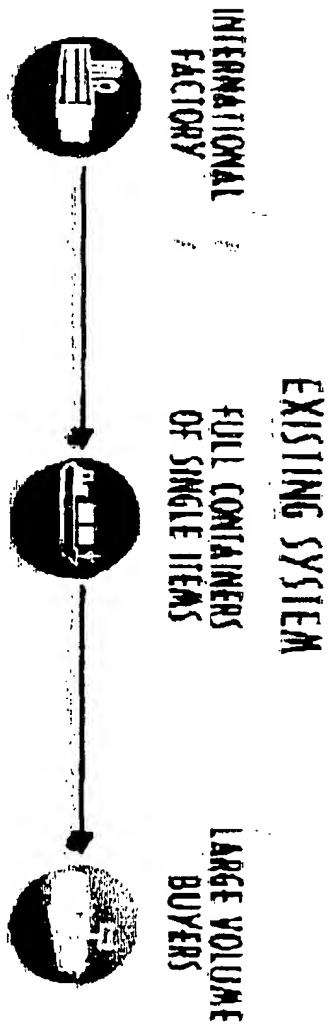
**SOLD**

FIGURE 17C

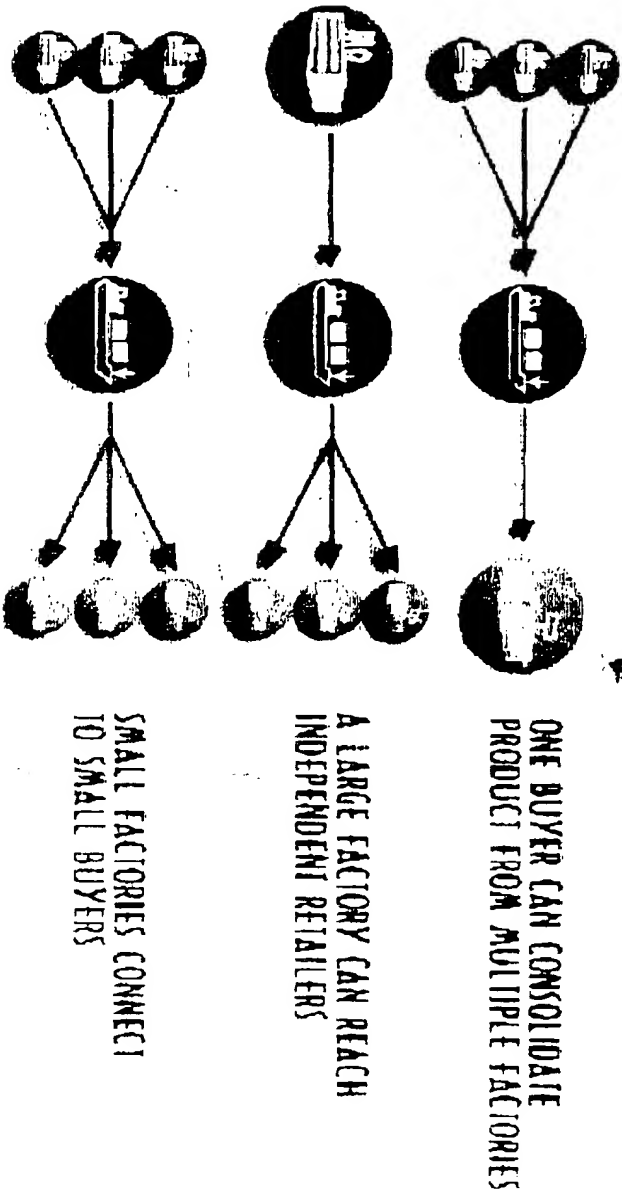
000000-24661960

FIG  
18A

# HOW DOES THE IMPORT SYSTEM WORK NOW?



## HOW WILL THE INVENTION CHANGE IT?



THE INVENTION

ELIMINATES MULTIPLE LAYERS IN THE  
INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?

FACTORY TO MARKET

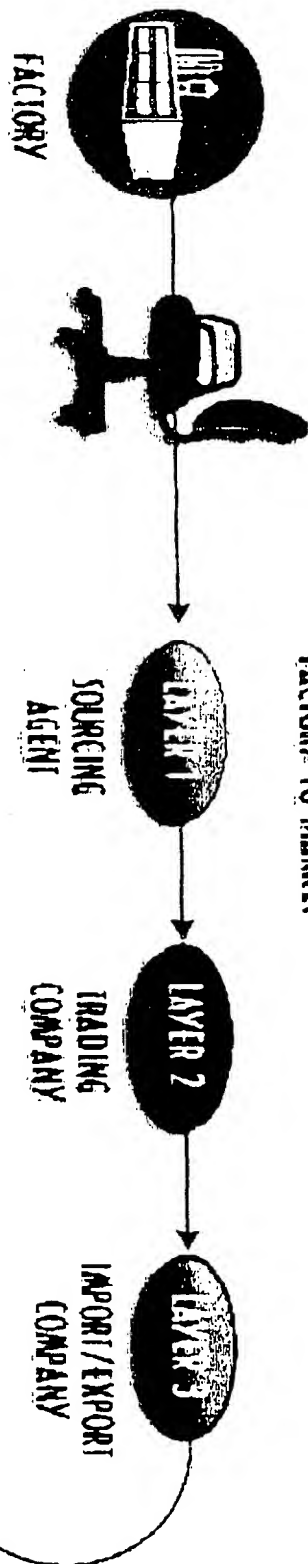
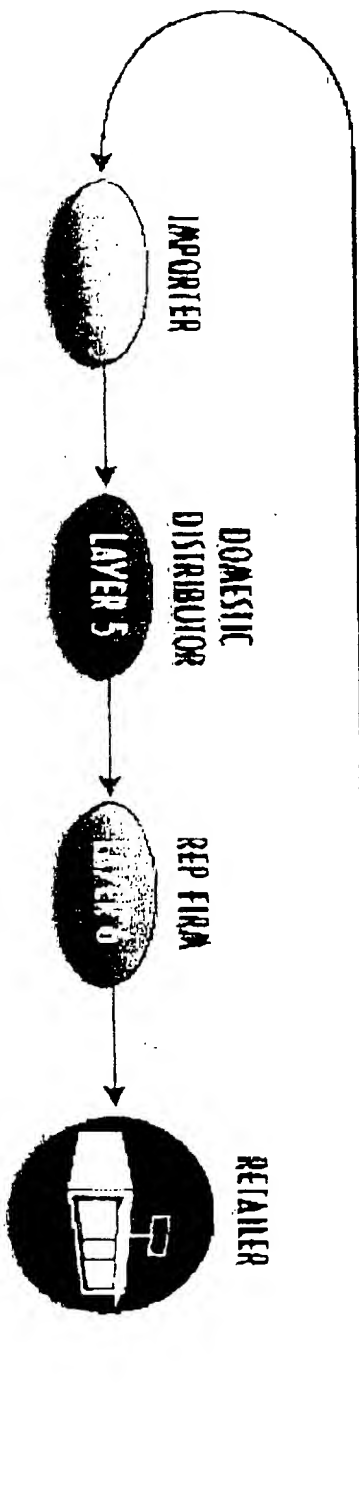


FIG  
18B

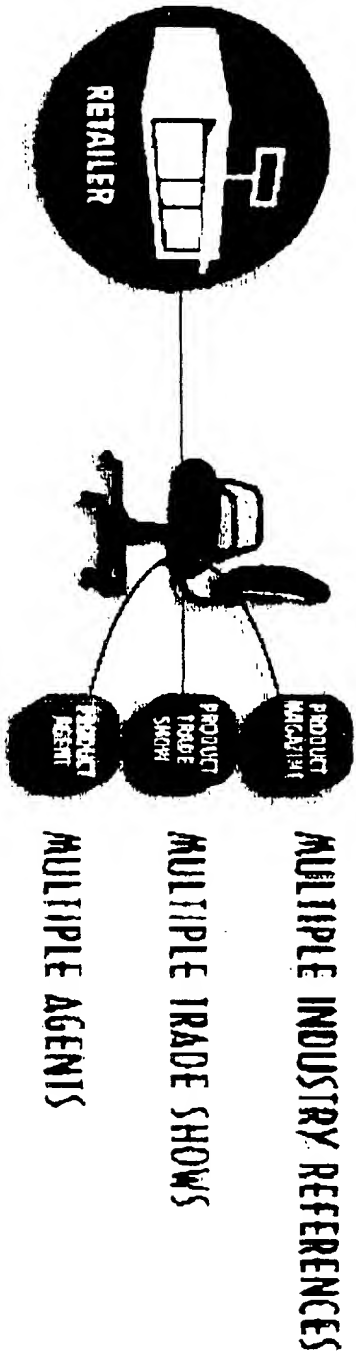


EACH PRODUCT CATEGORY CAN HAVE AS MANY AS SIX  
LAYERS BETWEEN THE FACTORY AND RETAILER

09519947-022000

## RETAILER TO SOURCE OLD SOURCING METHOD

EACH PRODUCT CATEGORY HAS ITS OWN UNIQUE PATH TO SUPPLY  
WHICH MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS.



EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO  
MULTIPLE PRODUCT CATEGORIES AND MULTIPLE FACTORIES.

THE EXCHANGE EMPOWERS INDEPENDANT RETAILER PURCHASING PERSONNEL.  
INDEPENDENTS CAN NOW COMPETE IN BOTH PRICE AND SELECTION  
WITH NATIONAL CHAINS.

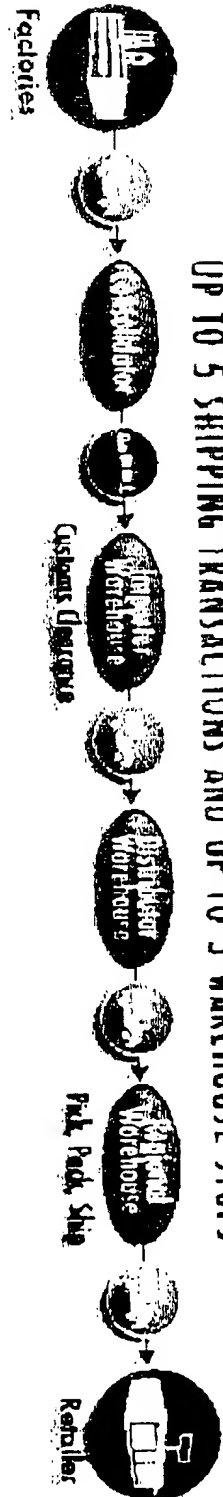
FTG  
18c

09519947-072000

# PHYSICAL FLOW OF GOODS

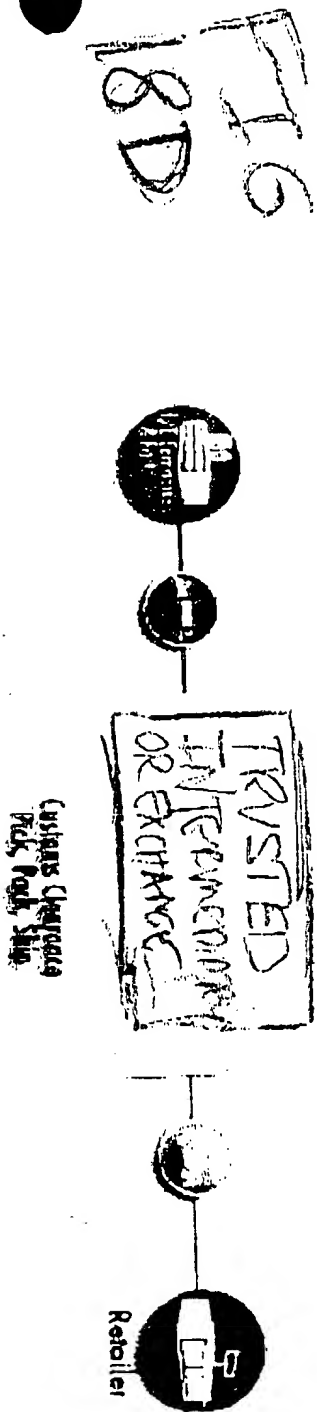
## THE OLD SYSTEM

UP TO 5 SHIPPING TRANSACTIONS AND UP TO 3 WAREHOUSE STOPS



## THE NEW SYSTEM

1 OR 0 WAREHOUSE STOPS



09519947-072000

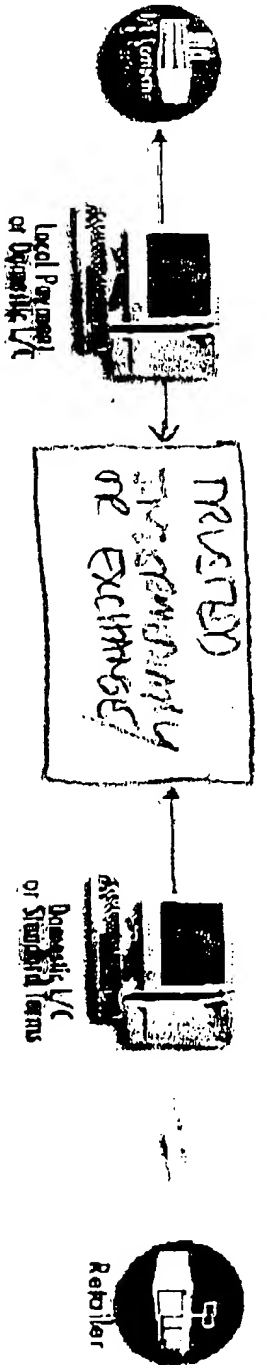
# PAYMENT FLOW

## TRADITIONAL MODEL

UP TO 5 FINANCIAL / ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS



## 2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM



09549947-072000

THE OLD SYSTEM - UP TO SIX INFORMATION TRANSACTIONS

